

Preparation of Financial Statement Analysis, Valuation, Information Memorandum, Future projections and Identification of buyers for a Singapore company which deals with elevator industry- 3.67 Mn SGD.

The Singapore based company has been into the elevator industry for over 12 years. Now this company is seeking a buyer and the sale price is S\$ 3.67 million (20 CR in INR).

Company overview:

The company was conceived in 2007 with key members having more than 12 years of experience in the Elevator industry. It is currently operating on an international scale, utilizing a registered and highly qualified dealer network, and adding company stores on a regular basis. It basically deals with services and products to elevators and escalators.

Management profile:

The company Promoter and Managing Director has 30 years of experience in this industry and is very passionate about the elevator service business. He is responsible for all procurements/ capital expansion activities of the company as he has sound technical knowledge about the process done in repairs , installation of elevators and escalators etc.,and has the ability to connect to different parts of the country to get additional business in future.

Company Financial Snapshot:

Amt in Million Singapore Dollars

Particulars	TOTAL	FY 2020	FY2019	FY 2018	FY2017
Total Revenue	1.0%	1,708,935	1,726,486	1,922,091	187,0064
EBITDA	7.5%	305065	283,844	192,502	155,691
EBIT	6.8%	274,194	256,723	173,052	141,603

Global market overview:

The global elevator and escalator market is projected to grow from \$79.7 billion in 2021 to \$122.83 billion in 2028 at a CAGR of 6.4% in forecast period 2021-2028.

Why buy this company?

- The global elevator and escalator market is projected to grow from S\$79.7 billion in 2021 to S\$122.83 billion in 2028 at a **CAGR of 6.4%** in forecast period.
- Increasing Investment in Infrastructure to Propel Growth.
- It is a fully established company with best products and services offered and also well experienced lift engineers.
- It has been transformed from a very small family-run services business back in 2007 and in 2020, has transformed to a S\$17.8M well-diversified Elevator and escalator repairs, installation & services solutions organization.